



**DEPARTMENT OF BUSINESS  
ADMINISTRATION**

**NATIONAL INSTITUTE OF TECHNOLOGY KURUKSHETRA**

[www.nitkkr.ac.in](http://www.nitkkr.ac.in)

**MBA ADMISSION BROCHURE  
(2025-2027)**

# ABOUT KURUKSHETRA



Kurukshetra, steeped in history and mythology, is a place of great spiritual significance, where Lord Krishna, delivered the divine message of “Shrimad Bhagwad Gita”. The place from where knowledge spread far and wide was chosen as his capital by King Harshwardhana. It is one of the premier centres of pilgrimage attracting devotees in a steady stream all-round the year.

Markanda and Saraswati are the important rivers of the district. According to Manu, the tract between the old sacred rivers Saraswati and Drishadvati in Kurukshetra was known as Brahmavarta. Kurukshetra along with Karnal and Kaithal districts is known as the ‘Rice Bowl of India’ and famous for Basmati Rice.







# ABOUT NIT KURUKSHETRA

NIT Kurukshetra is one of the premier technical institutes of the country. Founded in 1963 as Regional Engineering College Kurukshetra, the institute was rechristened as National Institute of Technology Kurukshetra on June 26, 2002. The institute offers 4-year B. Tech degree courses in seven engineering streams, 2-year M. Tech degree courses in 22 areas of specialization of science & technology, and post graduate courses leading to the degree in MBA and MCA. The infrastructure is geared to enable the institute to run out technical personnel of high quality. In addition to providing knowledge in various disciplines of engineering and technology at the undergraduate and post-graduate levels, the institute is actively engaged in research activities in the emerging areas including Nanotechnology, Ergonomics, Robotics, CAD/CAM, Energy and Environment. The placement record of the institute has been commendable and consistent due to strong vigour and commitment to generate talent.

## VISION OF INSTITUTE

- “To be a role model in technical education and research responsive to global challenges.”

## MISSION OF INSTITUTE

- To impart quality education that develops innovative professional and entrepreneurs.
- To undertake research that generates cutting-edges technologies and futuristic knowledge, focusing on the socio-economic needs

# FROM DIRECTOR'S DESK

What could be the right setting for a great nation like India and NIT Kurukshetra to tap the potentialities of young minds who are drawn from across the nation through a rigorous process of selection through national level testing. These young boys and girls toil really hard to reach these portals of learning. It is our endeavour to provide the right environment of teaching, learning and allow them to explore their self and progress not only advancing technologies but also promoting their innate skills of creativity and innovative traits to be the guiding forces in solving many a societal problems and set an example that universities and centre of excellence are not isolated spaces for exploration of knowledge alone but contribute to the growth of the nation, through setting up of incubation centres, promote start up culture and entrepreneurial mindset. In this direction, NIT KKR would end the motions of rote learning and changing the setting for critical thinking, enquiry, debate and discussions while promoting experiential learning by connecting these young minds through NIT KKR – Local community link. No education is complete if the scholar is unable to move from levels of learning to achieve knowledge leading to wisdom.



**Prof. B.V. Ramana  
Reddy**



# ABOUT DEPARTMENT OF BUSINESS ADMINISTRATION



The Department of Business Administration is accredited by the **NBA** which is the **National Board of Accreditation** is one of the two major bodies responsible for accreditation of higher education institutions in India, along with the National Assessment and Accreditation Council. The purpose of the accreditation by the NBA is to promote and recognize excellence in technical education in colleges and universities - at both the undergraduate and postgraduate levels. In an era where new and innovative business practices dictate how the future is written by oneself, staying current with the most dynamic industry-related skills and knowledge is the best way to build a successful career.



## VISION OF DEPARTMENT

“To be a role model in technical education and research responsive to global challenges.”

### MISSION OF DEPARTMENT

- M1-** To impart quality management education
- M2-** To develop Innovative professionals, entrepreneurs and researchers.
- M3-** To generate prime knowledge resources for the growth of industry, society and futuristic knowledge focusing on the socio-economic need.

### OBJECTIVES OF DEPARTMENT

- PEO1-** To attain managerial position in organizations.
- PEO2-** To inculcate innovative and sustainable solution to accomplish the dynamic socio economic needs.
- PEO3-** To enhance research acumen for the growth of industry and society.
- PEO4-** To develop entrepreneurial spirit.

# FROM HOD'S DESK



I am pleased to convey that a batch of highly talented students is ready to take up the challenging responsibilities of the dynamic corporate world. Our students are selected through rigorous process and the curriculum has been designed based on the industry requirements. Besides intensive effort in classroom, students also learn from the participation in various extra-curricular activities namely management fest, participation in business plan, debate, expert talks and community outreach program. The holistic approach of learning of our students make them best suited to work effectively in the demanding environment of corporate. Greetings from NIT Kurukshetra!

I am sure that our students would excel in their task and prove asset in any organization.

I invite you to be part of this esteemed institution and look forward for a long-lasting and mutually beneficial relationship. Looking forward to meet you at our Campus!



**Dr. Neeraj Kaushik**



# FACULTIES AT DEPARTMENT OF BUSINESS ADMINISTRATION



**Dr. Neeraj Kaushik**



**Dr. Mohammad Firoz**



**Dr. Chandra Sekhar**



**Dr. Priyanka Sihag**



**Dr. Mohit Kumar Ojha**

# ARE YOU READY TO LEAD THE WORLD WITH NIT?



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# COURSES OFFERED

## CORE COURSES BATCH(2024-2026)



### SEMESTER I

- Business Statistics
- Business Environment
- Accounting For Managers
- Organization Behaviour
- Principle & Practices of Management
- Managerial Economics
- Computer Application in management
- Soft Skills Development

### SEMESTER II

- Production & Operation Management
- Research Methodology
- Total Quality Management
- Human Resource Management
- Marketing Management
- Business Ethics
- Financial Management
- Management Information System

### SEMESTER III

- International Business
- Entrepreneurship Development
- Business Law & Corporate Taxation

### SEMESTER IV

- Strategic Management
- Digital Management & E-Commerce



# MARKETING MANAGEMENT



## SEMESTER III

- Integrated Marketing Communication
- Sales & Distribution Management
- Product & Brand Management
- Consumer Behaviour
- Emerging Concept in Marketing

## SEMESTER IV

- Retail Management
- Relationship Marketing
- Marketing of Services
- Supply Chain Management
- Emerging Concepts in Management-II

# FINANCE



## SEMESTER III

- Financial Institution & Markets
- Merchant Banking & Financial Services
- Security Analysis & Portfolio Management
- Insurance & Risk Management
- Project Finance

## SEMESTER IV

- International Financial Management
- Working Capital Management
- Derivatives Management
- Microfinance
- Commercial Bank Management

# HUMAN RESOURCE MANAGEMENT



## SEMESTER III

- Labor Laws
- Organizational Change & Development
- Management Training & Development
- Performance Management
- HR Analytics

## SEMESTER IV

- HRD: Strategies & Systems
- Dynamics of Industrial Relations  
Compensation Management
- Cross Cultural Management
- Competency Mapping



## BATCH (2023-25)

## BATCH (2024-26)





# EXTRA-CURRICULAR ACTIVITIES



Management Games



Guest Lecture



Group Learning

# WORKSHOPS



Thank you Nit for the lovely memories and learnings that you gave me during my PGP to cherish for lifetime. The opportunities that I got here both curricular and extra-curricular gave me an experience of truly the best years of my life.



2023-24  
Digital  
Marketing

Farheen Rahman

MBA, for me, isn't only a Two-year rigorous programme to learn the necessary theoretical and practical aspects of a business environment, it's a process to make one a much more informed, matured and stable version of oneself.



2023-24  
Skill  
Development

Madhu Ramona

A fabulous place to learn, innovate, develop and contribute not just to the careers of fellow batchmates but also to the institute's success stories. For me, it became extra special as the entire market was hit by covid and with a forward-looking philosophy.



2023-24  
Personality  
Development

Puja Khatri



# SPEAKER SERIES



Dr. P J Philip was Professor and HOD of Management at NIT Kurukshetra. He lights the spark that ignites students minds to reach for the stars and make their dreams reality.



Dr. Amitabh Sharma, Co founder and CEO of STEM Academy in Atlanta USA. His encouragement for students to make significant contributions and embrace creativity in their fields was truly inspiring.

Mr. Atul Lal, Social Entrepreneur and Self- Published Author, shared his Inspiring journey from corporate success to fulfilling a life of entrepreneurship.





# MANAGEMENT GAMES



Department of Business Administration, NIT Kurukshetra organizes a session on management games with the goal of helping students to develop variety of skills. Students experience and learn team building, leadership qualities, coordination and concentration, managerial skills and critical thinking. This experience gives students lifetime memories and also helps them to nurture their skills.



# DEPARTMENTAL CLUBS



MEXPERTS  
विद्वान् सर्वत्र पूज्यते



**NITInvest**  
FINANCE CLUB



Strategy &  
Consulting  
Club

NIT  
KURUKSHETRA



# INDUSTRIAL VISIT



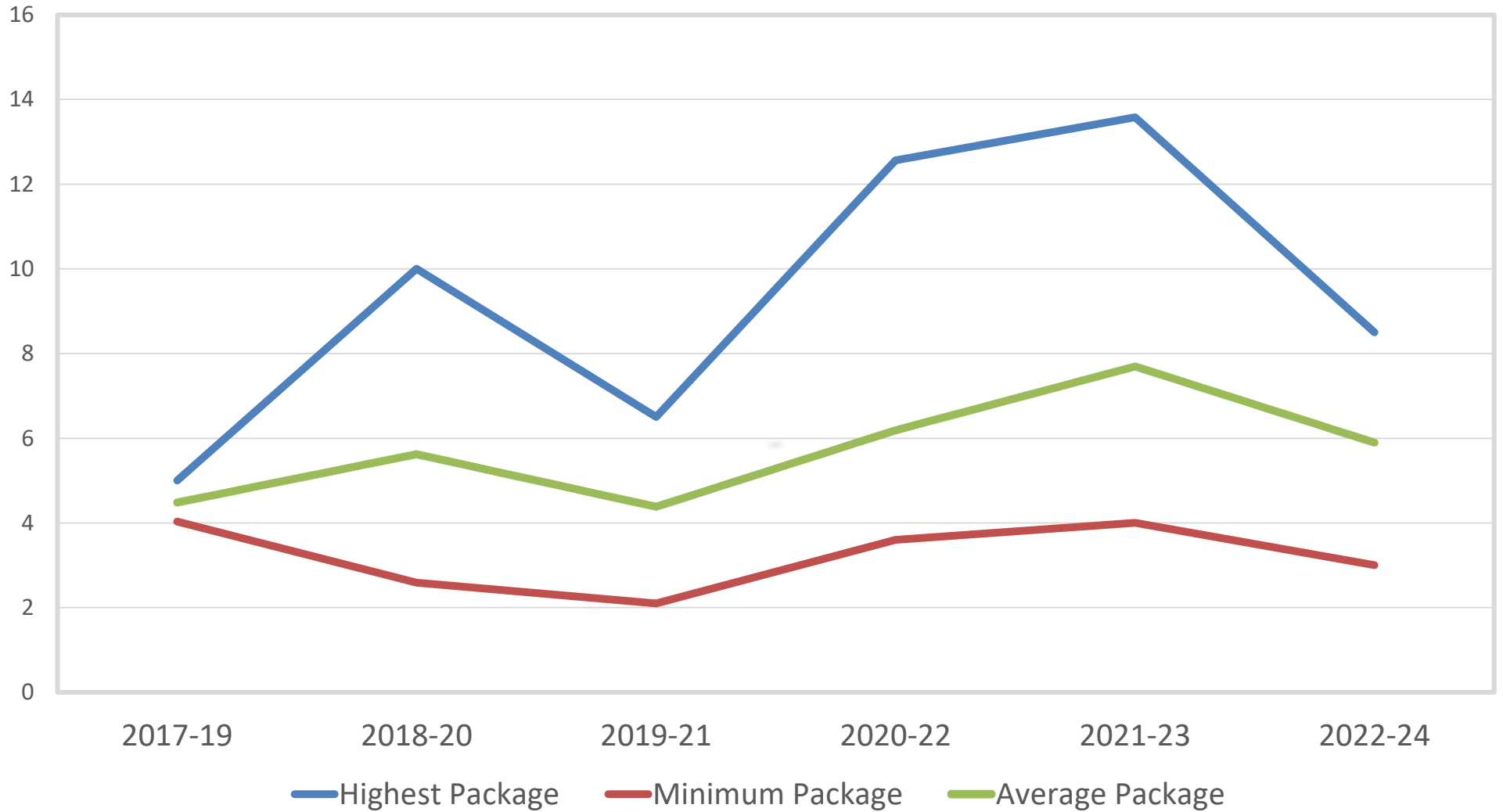
- Indian Oil Corporation, Panipat
- Yakult India, Sonipat
- Parle, Bahadurgarh
- Swaraj Division Mahindra and Mahindra, Mohali Punjab
- Auro Spinning Mills in Vardhmaan Textile Ltd, Himachal Pradesh
- Ind-Sphinx Precision Ltd, Parwanoo, Himachal Pradesh
- R.C. Industries Ludhiana, Punjab
- Mohan Meakin Ltd, Himachal Pradesh
- Prime Steel Processor, Ludhiana , Punjab





# PLACEMENT STATISTICS

Placement Package (in LPA)



# OUR LEADING RECRUITERS



and many other

# TESTIMONIALS



**Deepak Yadav**  
(Class of 2020-22)

**HR Business Partner,  
Flipkart**

As an alumnus, I can say with pride that the opportunities and experience that NIT KURUKSHETRA has offered are unparalleled. It has provided me with the best platform and infrastructure to excel in my career. My stint at NIT KURUKSHETRA inculcated in me great values which helped me get placed in FLIPKART.



**Archana Saini**  
(Class of 2018-20)

**Senior Netsuit Functional  
Consultant, Crowe**

"I'm into consulting profession which includes clients facing role and presentation every other day. DBA at NIT Kurukshetra has been instrumental in advancing my career from day 1 at my job. The world class faculty and rigorous curriculum have equipped me with the knowledge and skills needed to excel in today's competition business landscape"



**Silvia Sachdeva**  
(Class of 2020-22)

**Management Trainee, Tata  
Autocomp**

In 2022, I completed my MBA from NIT Kurukshetra and it has been a memorable learning experience. Time to cherish memories of sleepless nights, submitting assignments & group projects, solving case studies, attending seminars and leadership talks. The pandemic brought its own challenges with a virtual setting and a difficult job market to navigate but it has only made us more resilient.



**Vipul Sen**  
(Class of 2017-19)

**State head Procurement,  
FarMart**

NIT Kurukshetra is not just about classes and projects, it's much more. There are ample opportunities for a singer, an athlete, and a manager or anything you wanna be. You just need to get out of the comfort zone and engage in the activities on offer around the year..



# LIFE AT NIT





# CENTRAL FACILITIES





# ADMISSION PROCEDURE



What we are looking for:

- The gap between the finishing line at a B-school and entry to a management position is wider now than ever. The problem is only compounding with institutions mushrooming all around. We have a different approach as you would learn during your stay at NITK.
- It is life skills that we focus on.
- We need thought-leaders driven by passion and determination, backed by intellectual abilities, who are independent, authentic and immensely creative, whose imagination is not a slave to fear of failures.
- If you can re-engineer the solutions to conventional problems and think out of the box, yet be humble and uphold your integrity you probably fit the bill best!
- We are looking for excellence and perfection!

You would get sufficient opportunities at NITK if your personal characteristics suggest that you would be able to extract the very best from the system, both in academics and extra-curricular and should your presence enhance the experience for those around, then you are definitely in.





# ESSENTIAL QUALIFICATION



THE ELIGIBILITY CRITERION IS AS UNDER:

- Candidates must hold a Bachelor's Degree or equivalent qualification of any of the Universities incorporated by an act of the central or state legislatures in India or other educational institutions established by an act of Parliament or declared to be deemed as a University under section 3 of UGC Act, 1956, or possess an equivalent qualification recognized by the Ministry of HRD, Government of India / AIU. This degree must entail a minimum of three years of education after completing higher secondary schooling [Class 12 or equivalent] 10+2+3 system.
- The minimum percentage requirement in Bachelor's Degree or equivalent qualification is 50% (45% for SC/ST applicants).

A valid CAT/CMAT/MAT or any other National level test (held between June 2024 to May 2025 ) score.

70 Marks

Performance in Group Discussion

20 Marks

Performance in Personal Interview

10 Marks

\* The candidate must obtain a minimum of 50% marks in each GD & PI in order to qualify for further process.



# Number of Seats



## THE SANCTIONED INTAKE OF THIS PROGRAM FOR 2025-2027 ARE AS BELOW: MBA (REGULAR SEATS)

| Quota             | OP  | OP PWD | EWS | EWS PWD | OBC | OBC PWD | SC | SC PWD | ST | ST PWD | Total |
|-------------------|---|--------|-----|---------|-----|---------|----|--------|----|--------|-------|
| <b>Regular</b>    | 21  | 01     | 04  | 01      | 14  | 00      | 08 | 00     | 03 | 01     | 53    |
| <b>Categories</b> | OP- Open<br>EWS- Economically Weaker Section<br>OBC- Other Backward Class<br>PWD- Persons with Disabilities<br>SC- Scheduled Caste<br>ST- Scheduled Tribe |        |     |         |     |         |    |        |    |        |       |

# MBA SUPERNUMERARY SEATS



| <b>DASA</b> | <b>ICCR</b> | <b>MEA</b> | <b>MEA<br/>(NSS)</b> | <b>TOTAL</b> |
|-------------|-------------|------------|----------------------|--------------|
| 01          | 01          | 01         | 01                   | 04           |

## IMPORTANT POINTS:

In case OP PWD Candidates will not be available, the seats will be opened for Open category Candidates.

In case EWS Candidates are unavailable, the seats will be opened for Open category Candidates.

MBA Supernumerary Seats (DASA/ICCR/MEA/MEA (NSS))

Nepal Scholarship Scheme of MEA for Academic Year 2025-26.



# SPONSORED SEATS



## THE SANCTIONED INTAKE OF THIS PROGRAM FOR 2025-2027 ARE AS BELOW: MBA (Sponsored Seats)

| Quota           | OP  | OP PWD | EWS | EWS PWD | OBC | OBC PWD | SC | SC PWD | ST | ST PWD | Total |
|-----------------|---|--------|-----|---------|-----|---------|----|--------|----|--------|-------|
| Sponsored Seats | 03  | 00     | 01  | 00      | 01  | 01      | 01 | 00     | 00 | 00     | 07    |
| Categories      | OP- Open<br>EWS- Economically Weaker Section<br>OBC- Other Backward Class<br>PWD- Persons with Disabilities<br>SC- Scheduled Caste<br>ST- Scheduled Tribe |        |     |         |     |         |    |        |    |        |       |

### IMPORTANT POINTS:

There is no CAT/MAT/CMAT or any other national-level test is required for admission to the sponsored candidate. Regular employees of Defense Sector Undertakings/Public Sector Undertakings/Autonomous Bodies (Central & State Government)/Private Industry incorporated in the Indian Companies Act of 1956, with two years of experience are eligible to apply for the MBA programme.

Two times of existing 2- Year MBA fees

Candidates applying against sponsored seats need to mail their admission application form at [mba@nitkr.ac.in](mailto:mba@nitkr.ac.in) only.

No other means of form submission will be entertained.

# APPLICATION FEES



An application fee (non-refundable) of Rs.2000/- for General/OBC/EWS Category and 1000/- for SC/ST Category is to be deposited through Online payment in State Bank of India only. The steps are given as under:

Go to <https://www.onlinesbi.sbi/sbicollect/>

Under Select Category Section: Select **“Educational institutions”**

Under category Section - Filter by State Dropdown Menu: Select **“Haryana”**

Under “Search for Educational Institution” Search Bar: Type **“Director NIT”**

Under “Name of Educational Institutions” Name: Select **“Director, NIT Kurukshetra”**

Under Payment Category Dropdown Menu: Select **“MBA ADMISSION APPLICATION FEES 2025”**

Fill in your details and make the payment.



# HOW TO APPLY

Link to fill online admission application form

<https://forms.gle/RK6XQ1FmC4CAPyXN9>

Duly filled and signed scanned copy of admission application form is required to be uploaded in google form.

Application via google form link will only be acceptable and no other means of form submission will be entertained for whatsoever reason.

Based on the valid score card of CAT/CMAT/MAT/XAT or Any other National Level Test (held between June 2024 to May 2025 ) and performance in Group Discussion & Personal Interview, a merit list will be prepared and displayed on the notice board of the Department and the Institute's website.

Waitlisted candidates will be offered admission, if seats stay vacant.

**\* NO SEPARATE INTIMATION WILL BE GIVEN FOR GROUP DISCUSSIONS AND PERSONAL INTERVIEWS**

**\* Note: Fee Refund issues will be dealt according to prevalent NIT Rules.**



# IMPORTANT DATES TO REMEMBER



**Last date of receiving applications**

**5 May, 2025**

**Display of List eligible for Group Discussion and  
Personal Interview**

**8 May, 2025**

**Group Discussion and Personal Interview**

**19 May, 2025**

**Display of Merit List**

**20 May, 2025**

**First Round of Admission Counseling**

**21-22 May, 2025**

**Display of Second List**

**23 May, 2025**

**Second Round Admission Counseling\***

**27 May, 2025**

**Note: \* Second Round will be conducted only if seats remain vacant after first Round of Admission counselling.**





14. Aadhar Number: \_\_\_\_\_
15. CAT/CMAT/MAT/Other National level test Registration No. \_\_\_\_\_
- Date of Test: \_\_\_\_\_ Time: \_\_\_\_\_ Centre Code: \_\_\_\_\_
15. Parent's Mobile Number: \_\_\_\_\_
16. Whether the applicant has ever been disqualified or debarred from appearing in any examination conducted by a University/Board. If yes, give particulars \_\_\_\_\_

#### DECLARATION BY THE APPLICANT

It is declared that all the entries made in this form are correct. I further declare that I fulfill the minimum eligibility conditions laid down for admission to MBA. In case of detection of any false entry, especially in respect of degree examinations, my admission be treated as cancelled any time during the course of my study and I will have no claim whatsoever.

Date

Signature of the Applicant

#### DECLARATION BY THE FATHER/GUARDIAN

I certify that my son/daughter/ward submits this application with my knowledge and consent and that I hold myself responsible for his/her good conduct and for his/her maintenance and payment of fees during the period he/she is on the Institute rolls.

Date

Signature of Father/Guardian

#### LIST OF ENCLOSURES

Attested copy each of:

- I. Graduation Examination Detailed Marks/ Provisional certificate from the Institution for those passing out in 2025.
- II. Category Certificate (If applicable)
- III. Valid CAT/CMAT/MAT or any other National level test held between June 2024 to May 2025 Score Card (photo copy)
- IV. Online payment receipt of Rs.2000/- OR Rs 1000/- (For SC/ST candidates)

**IMPORTANT:** The application should be addressed to

**CHAIRMAN**  
**MBA Admission Committee,**  
**Department of Business Administration,**  
**National Institute of Technology,**

**Kurukshetra-136119**

**Email : [mba@nitkr.ac.in](mailto:mba@nitkr.ac.in) , Phone: 01744-233524(O)**





# NIT, Kurukshetra



The nearest Airports are at Delhi and Chandigarh, which are connected to Kurukshetra by road and rail. Taxi services are also available from the airports.



The Institute campus is about 10 kms from Pipli, a well known road junction on the Sher Shah Suri Marg



Kurukshetra is a railway junction on the Delhi-Karnal-Ambala section of the Northern Railway. It is about 160 kms from Delhi and about 5km from Kurukshetra Railway station.

Distance between Delhi to Kurukshetra by Road is 167 kms and time taken is 2.50 hours.



# Reach us

Visit our website:



[www.nitkkr.ac.in](http://www.nitkkr.ac.in)



[mba@nitkkr.ac.in](mailto:mba@nitkkr.ac.in)



+01744-233524

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व्यवसाय प्रशासन विभाग  
भारतीय प्रौद्योगिकी संस्थान कुरुक्षेत्र